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## QUALIFICATIONS OF APPRAISER

### GREG TRITLE

#### EDUCATION (Not Appraisal Related):

Spirit Lake High School, Spirit Lake, Iowa - 1980  
Iowa State University – 1984 Bachelor of Science – Agribusiness  
(Emphasis in Finance)

#### EDUCATION (Appraisal Related):

ASFMRA: Yellow Book: Uniform Appraisal Standards for Federal Land Acquisition  
ASFMRA: Appraisal of Conservation Easements  
ASFMRA: Dairy Appraisal  
ASFMRA: Business Ethics

The Columbia Institute  
Practice of Condemnation Appraisal, utilizing Yellow Book

Lincoln Graduate Center Appraisal Training  
National USPAP Course  
Appraisal of Residential Property  
Principles of Real Estate Appraisal  
Financial Analysis of Income Property  
Direct Capitalization of Income Property  
Yield Capitalization of Income Property

#### PRACTICAL EXPERIENCE:

Assistant County Supervisor Farmers Home Administration, Sibley, Iowa – 1985 to 1987  
Residential Appraisal Training & Certification  
Farm Appraisal Training & Certification

Senior Loan Review Analyst, Commerce Bancshares, Inc. – 1987 to 1990

General Manager – All-Care Animal Referral Hospital & Cancer Center  
Fountain Valley, California – 1990 to 1993

Self-employed Land Improvement Contractor & Farmer – 1993 to 2001

Interned under Rich Vander Werff, MSA, CAI, Certified General Real Property Appraiser,  
and John Wedebrand, Certified General Real Property Appraiser September 2001 through  
January 2006

Certified General Real Property Appraiser, State of Iowa as of January 30, 2006 to present

As of January 2015 over 25,000 hours of on the job appraisal experience  
Has completed over 400 residential appraisals since 2001

Has completed over 1200 farm or farm related appraisals 2001-2015  
Includes highly improved livestock acreages and unimproved farmland

Has completed over 1000 commercial related appraisals 2001-2015  
Includes commercial hog units, cattle units, dairy units, poultry units  
Hog units up to 1,000,000 head  
Dairy facilities up to 8,000 head  
Feedlots up to 30,000 head  
Poultry units up to 8 million head

Associate Member of ASFMRA

### **REPRESENTATIVE SAMPLING OF APPRAISALS COMPLETED FOR INDIVIDUALS, CORPORATION, LENDERS AND ATTORNEYS**

AgriVenture Credit Company, Omaha, Nebraska - agricultural  
American State Bank, Granville, IA - residential, agricultural, and commercial-ag appraisals  
American State Bank, LeMars, IA - residential, agricultural and commercial-ag appraisals  
American State Bank, Sioux Center, IA - residential, agricultural, and commercial-ag appraisals  
Bank of America - St. Louis, Missouri – farm real estate and commercial-ag appraisals  
Bank Midwest, Okoboji, IA – commercial-ag appraisals  
Central Bank, Spirit Lake, Sioux City, Storm Lake and Cherokee, IA – commercial-ag appraisals  
Central Trust and Savings, Cherokee, IA - farm real estate and commercial-ag appraisals  
Cherokee Credit Union, Cherokee, IA - farm real estate appraisals and commercial-ag appraisals  
Cherokee State Bank, Cherokee, IA - farm real estate appraisals and commercial-ag appraisals  
Citizens 1<sup>st</sup> National, Storm Lake, IA - residential, agricultural, and commercial-ag appraisals  
Citizens State Bank, Sheldon, IA - residential, agricultural, and commercial-ag appraisals  
Community State Bank, Spencer, IA - farm real estate appraisals and commercial-ag appraisals  
Commercial Trust and Savings Bank, Storm Lake, IA - farm real estate, and commercial-ag appraisals  
Dennis Cmelik, Cmelik Law Office, Hartley, IA - real estate appraisals  
Emmet County State Bank - farm real estate appraisals, and commercial-ag appraisals  
FSA (formerly FmHA) - farm and residential appraisals  
Farmers Trust and Savings, Spencer, IA - farm real estate and commercial-ag appraisals  
First Bank and Trust, Spirit Lake, IA - residential appraisals  
First National Bank of LeMars, IA - farm real estate and commercial-ag appraisals  
First National Bank, Sioux Center, IA - residential, commercial-ag, and agricultural appraisals  
First National Bank, Sioux Falls, SD - large dairy farm appraisals  
First Trust and Savings, Aurelia, Cleghorn, and Marcus, IA - residential, agricultural, and commercial-ag appraisals  
Home State Bank, Royal, IA - farm real estate appraisals and commercial-ag appraisals

Home Federal Bank, Hartford, SD - large dairy farm appraisals  
Iowa Department of Natural Resources - Yellow Book compliant appraisals for Federal Land Acquisitions  
Iowa State Bank - Hull, Sheldon, Orange City, Alton and Ireton, IA - agricultural, residential, and commercial-ag appraisals  
Iowa Trust and Savings Bank, Emmetsburg, IA - agricultural and commercial-ag appraisals  
Heritage Bank, NA, Aurelia, IA - farm real estate appraisals  
Jeff Queck, Attorney, Sanborn, IA - agricultural and commercial-ag appraisals  
Lakeshore Mortgage, Spirit Lake, IA - residential appraisals  
Laurens State Bank, Laurens, IA - farm real estate appraisals and commercial-ag appraisals  
Liberty Bank, Arnolds Park, IA - residential and commercial-ag appraisals  
Liberty National Bank, Sioux City, IA – commercial-ag appraisals  
North Star Bank, Estherville, IA - farm real estate appraisals and commercial-ag appraisals  
Northwest Federal Savings, Spencer, IA - farm real estate appraisals and commercial-ag appraisals  
Northwestern State Bank, Orange City, IA - commercial, agricultural, and residential appraisals  
People's Bank and Trust, Rock Valley and Sioux Center, IA - residential, agricultural, and commercial-ag appraisals  
Pocahontas State Bank, Pocahontas, IA - farm real estate appraisals and commercial-ag appraisals  
Premier Bank, Rock Valley, IA - farm real estate, and commercial-ag appraisals  
Primebank, Le Mars and Sioux Center, IA – commercial-ag appraisals  
Rabo Bank, St. Louis, MO - farm, improved farm and large dairy farm appraisals  
Roger Bindner, Attorney, Klay, Veldhuizen, Bindner, De Jong, and Pals Law Firm, Orange City, IA - agricultural, commercial-ag, and residential appraisals  
Sanborn Savings Bank, Sanborn, IA - commercial-ag, agricultural, and residential appraisals  
Savings Bank, Primghar and Hartley IA - residential, agricultural, and commercial-ag appraisals  
Security State Bank, Sheldon, IA - commercial-ag, agricultural, and residential appraisals  
Tom Whorley, Attorney, Paul Wolff, Attorney, Jack DeHoogh, Attorney, Keith Thompson, Attorney Whorley, DeHoogh, & Thompson Law Firm, Sheldon, IA - agricultural, commercial-ag, and residential appraisals  
USDA-NRCS, Des Moines, IA - Yellow Book compliant Federal Acquisition appraisals for Wetland Reserve Program  
U.S. Bank National Association, Rochester, MN, and Omaha, NE - farm real estate and commercial-ag appraisals  
United Community Bank, Hartley, Ocheyedan, Milford, and Okoboji, IA - farm real estate, commercial-ag, and residential appraisals  
Valley Bank & Trust, Cherokee, IA - farm real estate appraisals and commercial-ag appraisals  
William Klinker and Ron Shea, Attorneys, Smith, Grigg, Shea, Klinker, Law Firm, Primghar, IA – agricultural, residential and commercial-ag appraisals  
Zion's Ag Finance, Ames, IA - farm appraisals

(Updated November 2015)